MARCO TECHNOLOGIES

EVA · AI RFP ANALYST

Frequently asked questions



What is Eva?

An AI RFP analyst for trade contractors. She reads bid documents and drawings, recommends bid or no-bid, and drafts the estimate and the proposal.

Who is Olivia?

Your AI project manager. She turns won bids into projects and tracks tasks, milestones, install hours and crew capacity.

What files can Eva read?

PDF, Office, image and email files, up to 75 MB each. That includes drawing sheets, where she reads door and window schedules.

How long does an evaluation take?

Usually 1 to 3 minutes. It runs on its own while you do something else.

How does the score work?

Each RFP gets a weighted score out of 5 on your own rubric, with a band: Pursue, Conditional or Do Not Bid.

What is in the report?

A bottom line up front, then up to 14 sections, including a hard-gate screen, trade scope, hours, pricing, schedule and scope exclusions.

Does Eva make the decision?

No. Eva recommends and your team decides. When she proposes a change to a record, a person confirms it first.

Is the estimate a quote?

No. It is a draft built from your price book, with unpriced lines flagged. The proposal is a draft for your review as well.

Where does our data live?

In your own Microsoft 365 tenant. Your pricing and margins stay in your environment, and there is no third-party platform to sign into.

How do we talk to Eva?

By chat or by voice, in the app. She can see the screen you are on, and her answers cite their sources. Olivia also works in Microsoft Teams and Copilot.

Is our data used to train AI models?

[ANSWER FROM THE APPROVED SECURITY PACK. CONFIRM BEFORE USE.]

How do we get started, and what does it cost?

Book a 30-minute live demo. Marco then sets up your rubric and price book with you and manages Eva for you. **[PRICING: PENDING THE PRICE BOOK]**

Runs in your Microsoft 365. Your pricing stays in your tenant.

No third-party platform. Set up and managed by Marco Technologies.

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