MARCO TECHNOLOGIES

EVA · AI RFP ANALYST

What Eva is worth



The first read of an RFP is hours of an estimator's time before anyone knows whether the job is worth bidding. Eva does that read, so your people spend their time on pricing and judgment.

ROI WORKSHEET

Illustrative example

RFPs a month	10	ASSUMPTION
Manual first read	6 h each = 60 h	ASSUMPTION
Eva's evaluation, running unattended	1–3 min each	APP ESTIMATE
Your review of her work	30 min each = 5 h	ASSUMPTION

55 hours back every month

60 h − 5 h = 55 h
about 660 hours a year

Plug in your own numbers

RFPs a month	Hours per manual first read	Review hours per RFP with Eva	Hours back a month

Hours back = RFPs a month × (hours per manual first read − review hours per RFP with Eva)

Earlier no-bid calls

Know which jobs to walk away from before time goes into the wrong bid.

Risks flagged up front

Open items and missing documents are listed with every evaluation.

Capacity before you bid

Ask whether the crew can staff the job if you win it.

Example only, not a measured customer result. The volume, manual reading time and review time are assumptions. The 1–3 minute evaluation time is the app's own estimate.

Runs in your Microsoft 365. Your pricing stays in your tenant.

No third-party platform. Set up and managed by Marco Technologies.

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