MARCO TECHNOLOGIES

EVA · CASE STUDY · DEMONSTRATION BID

One bid. One conversation.



The bid: Harbor View Medical Office Building, an RFP from Lakeshore Builders, due October 21, 2026. Before anyone prices it, the owner needs to know whether it is worth bidding, what is in scope, what to charge, and whether the crew has the hours.

4.0 / 5
Pursue, on the contractor's own rubric

10
trade scope lines, about 1,450 field hours

+70 hours
Addendum 1: install hours 1,450 to 1,520

5 → 1
tool categories for the same bid

What Eva and Olivia did

01 **Read.** Bid documents and drawings, including door and window schedules.

02 **Decide.** 4.0 out of 5: Pursue, backed by a report of up to 14 sections.

03 **Scope and risk.** 10 scope lines, field hours, open items and missing documents.

04 **Staff.** The crew has room from March, against 160-hour months.

05 **Price.** A draft estimate from the price book. A placeholder, not a quote.

06 **Propose.** A draft proposal, ready for the team's review.

07 **Adjust.** Addendum 1 arrives and install hours are updated.

08 **Build.** Olivia turns the won bid into a project with milestones and tasks.

The same bid with other software takes five kinds of tool

	Bid-scoring tools	Takeoff tools	Estimating tools	Response tools	Planning tools	Eva + Olivia
Read the drawings	–	Yes	–	–	–	Yes
Bid or no-bid score	Yes	–	–	–	–	Yes
Scope and risk	Risk flags	Quantities	–	–	–	Yes
Crew capacity before bidding	–	–	–	–	–	Yes
Estimate	–	–	Yes	–	–	Draft
Proposal	–	–	–	Yes	–	Draft
Addendum changes	–	Drawings	–	–	–	Yes
Won bid becomes a project	–	–	–	–	Yes	Yes

Where specialists go deeper. Takeoff tools measure a full drawing set and response tools do more for proposal writing. Eva produces a draft estimate and a draft proposal for your team to finish.

Demonstration bid, not a measured customer result. Tool categories, not specific products, based on Marco's market review, November 2026. Eva recommends; your team decides.

Runs in your Microsoft 365. Your pricing stays in your tenant.
No third-party platform. Set up and managed by Marco Technologies.

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